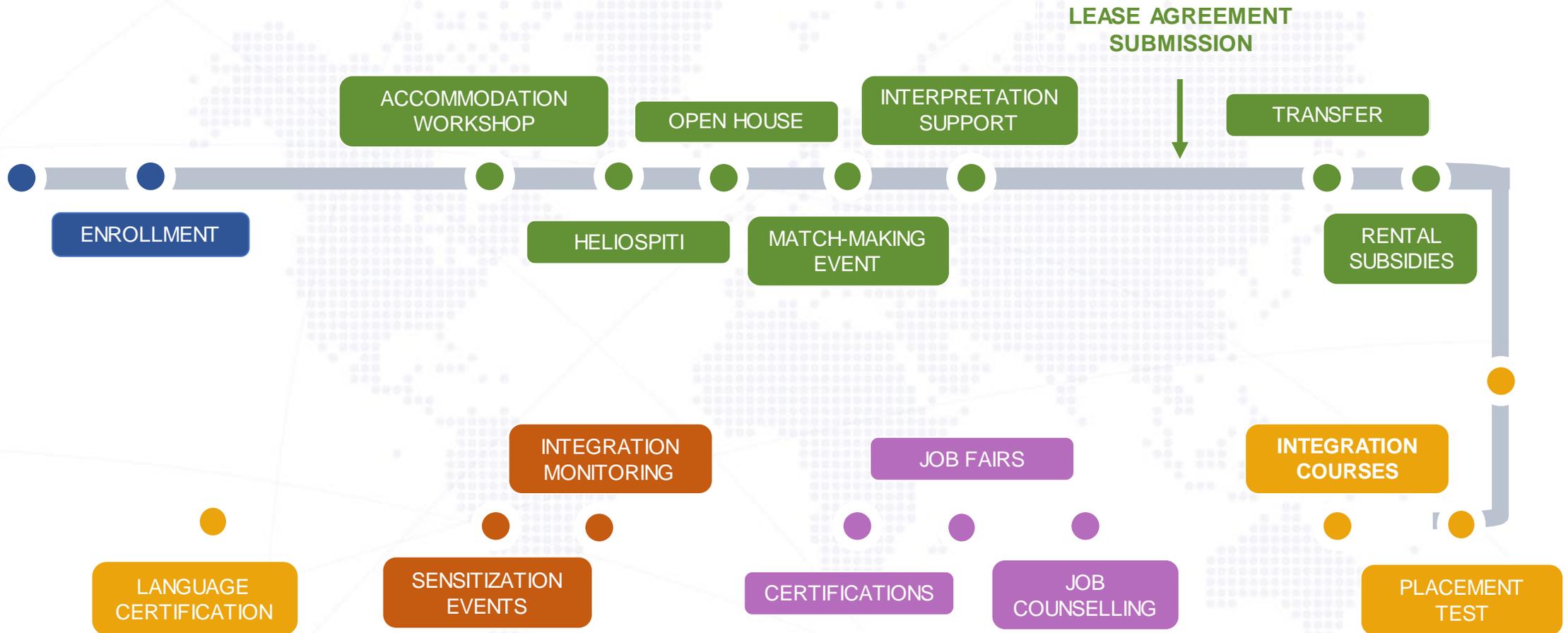


BENEFICIARIES OF INTERNATIONAL & TEMPORARY PROTECTION

HELIOS ENTREPRENEURSHIP SUPPORT SERVICE CHALLENGES & OPPORTUNITIES

HELIOS SERVICE PROVISION (FLOW EXAMPLE)



HELIOS EMPLOYABILITY: OBJECTIVES

- To enable beneficiaries to build up their self-esteem and shape their role in society and the local labor market
- To empower beneficiaries to access the labor market or/& build their own businesses (personal, cooperatives etc.)
- To raise awareness regarding labor rights and to support employers towards achieving labor market inclusion of the targeted population.

1 Coordinator

2 Coordination Assistants

Employability field team	Job Counsellors - Profiling	Job Counsellors – Labour Market Outreach	Job Counsellors - Entrepreneurship
South Greece	6	4	1
North Greece	6	2	1

Total Employability Field Staff 20



ENTREPRENEURSHIP SUPPORT SERVICE

Carve your own path to self-employment in Greece

1

INFORMATIONAL EVENTS

Info desks rotated around Integration Learning Centres to inform you of our support services and listen to your needs.

Info sessions to help you understand the steps involved in opening and running a business in Greece.

2

GROUP TRAINING

A 40-hour **Business Training Course** to gain hands-on experience in generating and maturing your business idea, as well as setting up and managing the early stages of your enterprise.

Ad-hoc workshops focusing on specific entrepreneurial skills, tools, and sectors.

3

BUSINESS COUNSELLING

1:1 meetings, tailored to your needs, to get your ideas up and running or advance a pre-existing business.

JOIN US IF YOU

- Maintain your HELIOS beneficiary status.
- Are aged 18 years or older.
- Have attended Session 1 with Job Counsellors (Profiling & Counselling).



GET IN TOUCH

- Speak to your appointed Job Counsellor.
- Visit your nearest Integration Learning Centre.
- Reach us by email at iomathensheliosjobs@iom.int

HELIOS ENTREPRENEURSHIP SUPPORT SERVICE



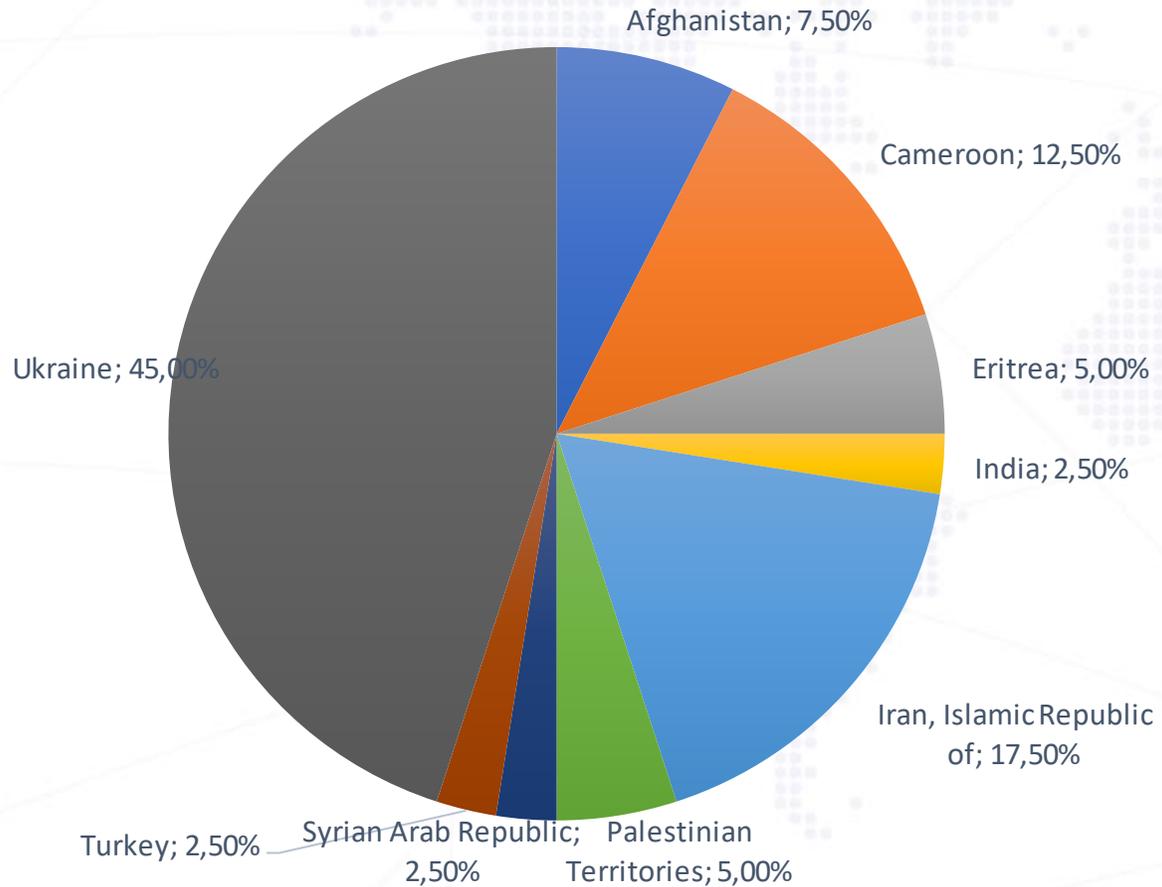
Entrepreneurship support aims at providing an additional solution to address the underemployment/unemployment of refugees. Refugee entrepreneurship facilitates the social and economic integration of refugees in their host countries, especially under adverse economic conditions. It also strengthens the social cohesion between host and refugee communities.

Source: UNCTAD, IOM, UNHCR, United Nations, 2018: 7. Policy Guide on Entrepreneurship for Migrants and Refugees

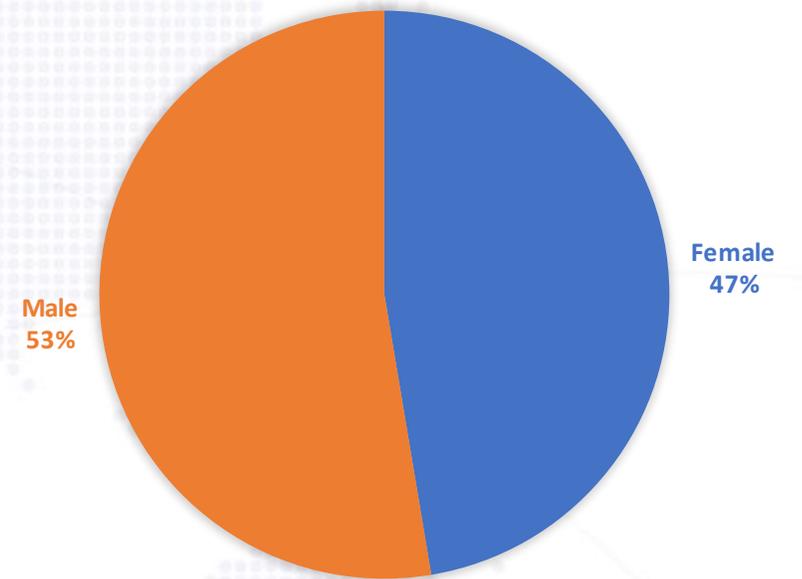
HELIOS BUSINESS COUNSELLING



NATIONALITIES OF BENEFICIARIES RECEIVED 1:1 ENTREPRENEURSHIP SUPPORT



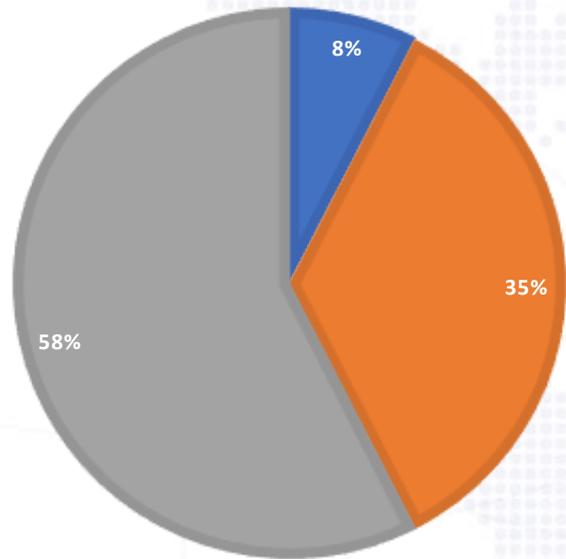
SEX OF BENEFICIARIES RECEIVED 1:1 ENTREPRENEURSHIP SUPPORT



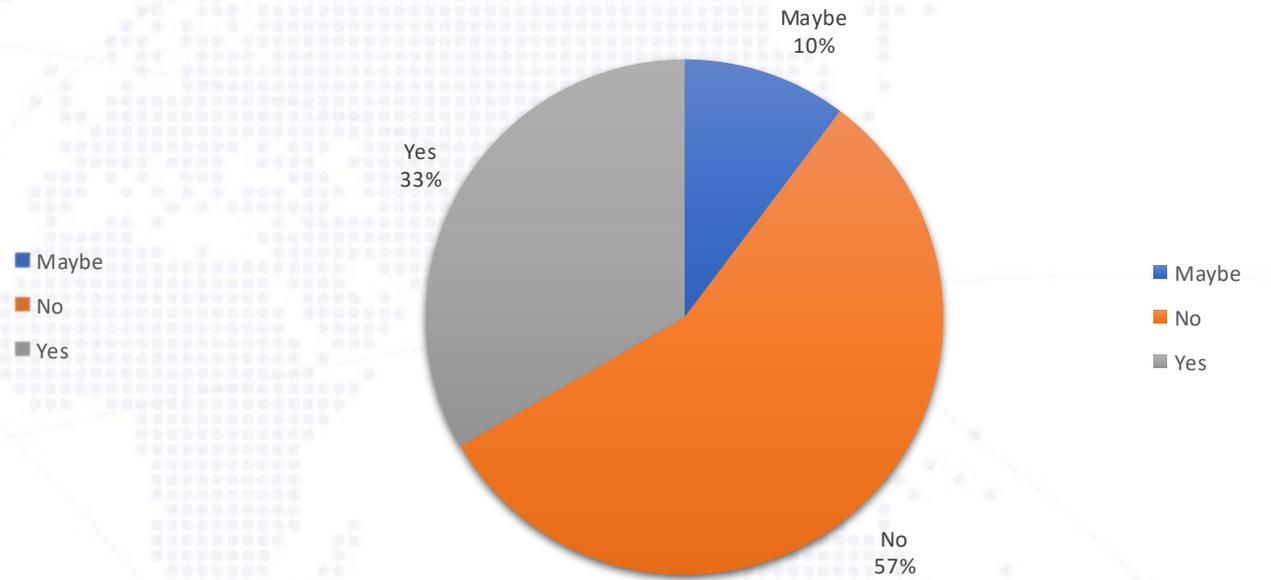
HELIOS BUSINESS COUNSELLING



RECEIVED ON THE JOB TRAINING ON ENTREPRENEURSHIP BEFORE



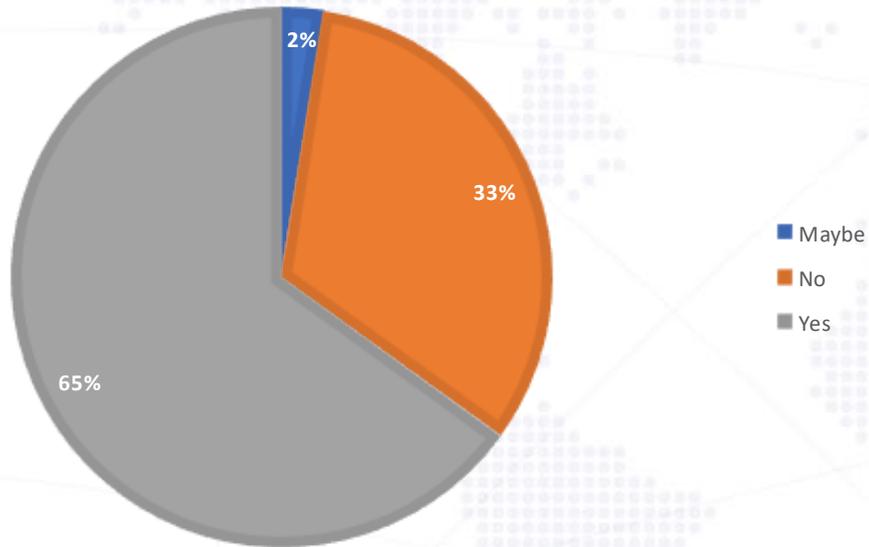
RECEIVED TRAINING RELATED TO ENTREPRENEURSHIP BEFORE



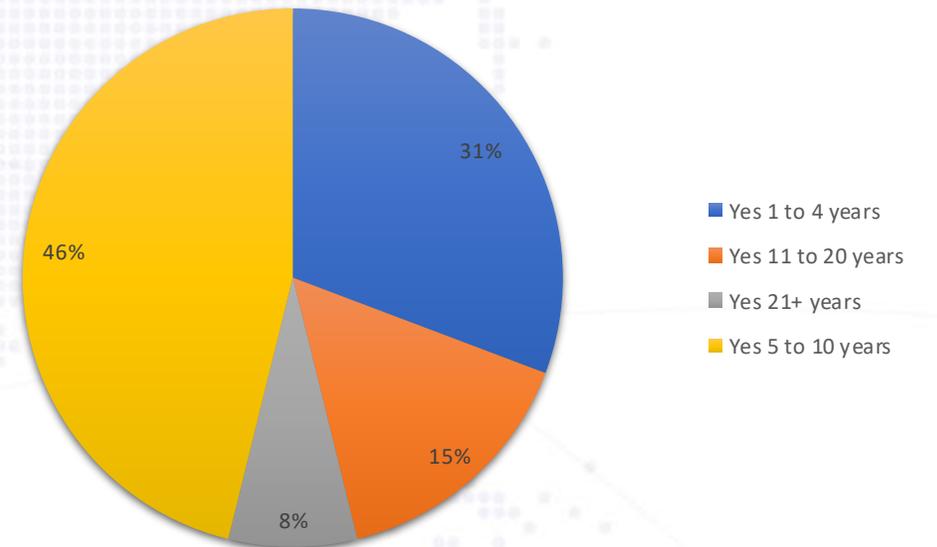
HELIOS BUSINESS COUNSELLING



PREVIOUS ENTREPRENEURSHIP EXPERIENCE



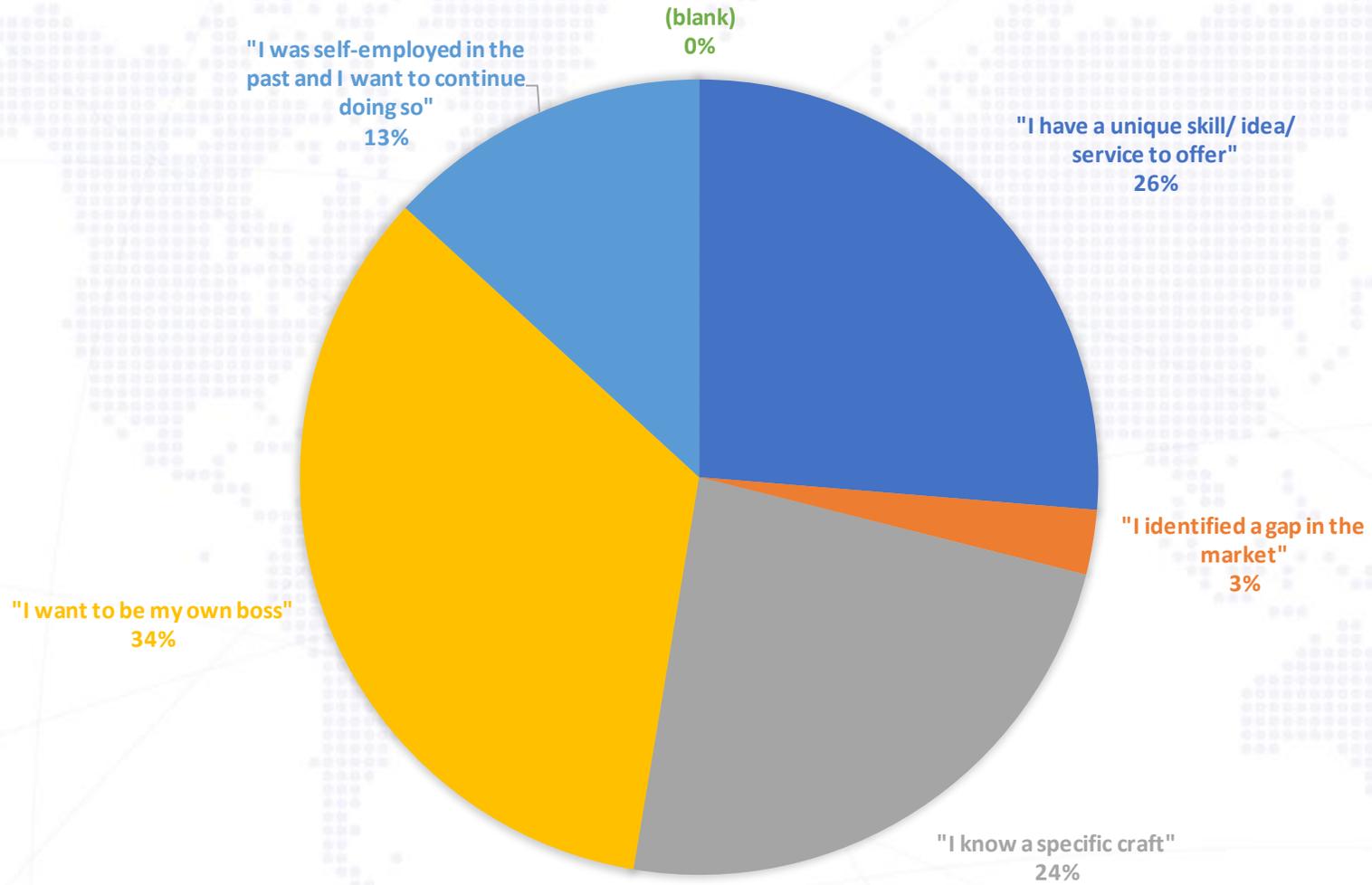
YEARS OF PRIOR ENTREPRENEURSHIP EXPERIENCE



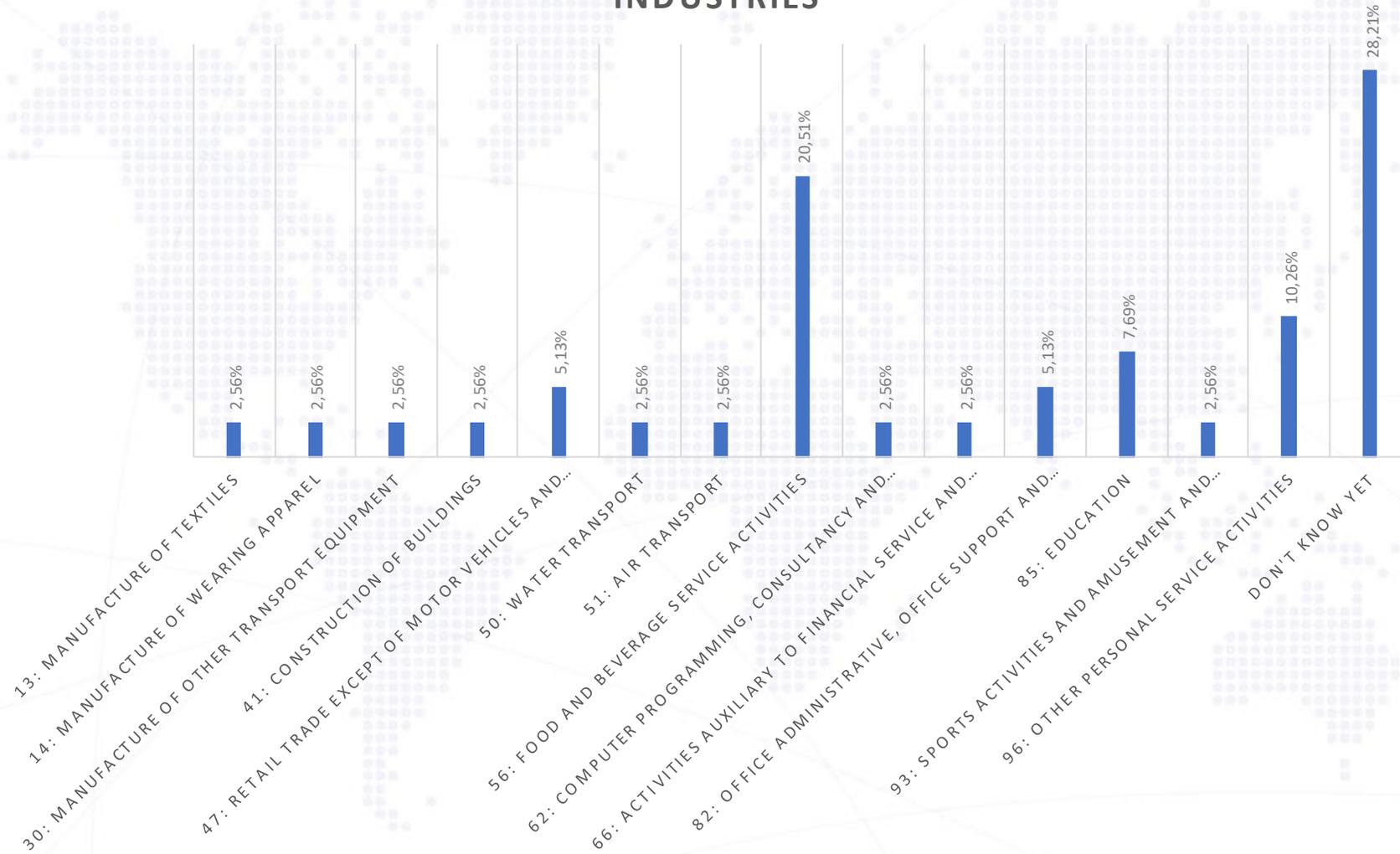
HELIOS BUSINESS COUNSELLING



MOTIVE TO START OWN BUSINESS



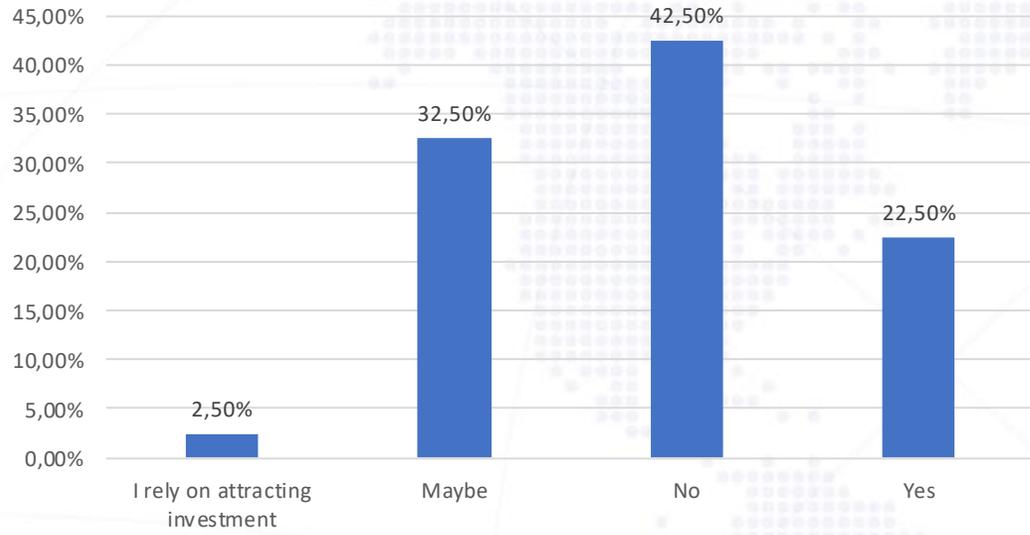
INDUSTRIES



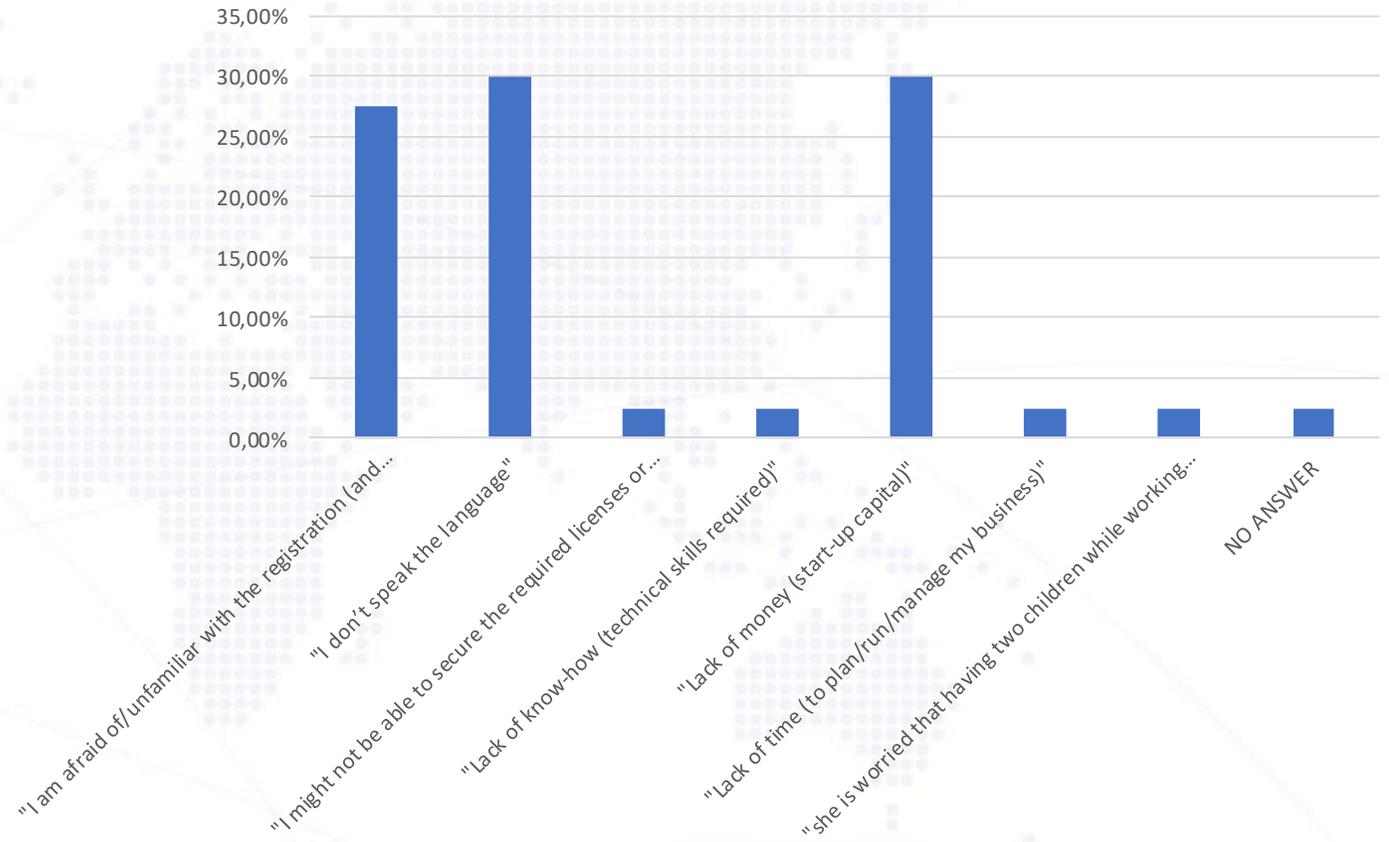
CHALLENGES



EXISTING CAPITAL TO FUND THE BUSINESS IDEA



SELF-DECLARED CHALLENGES



OTHER QUALITATIVE CHALLENGES

- Informal previous entrepreneurial experience
- Lack of understanding of business tools and concepts
- Lack of knowledge of the administrative and competitive entrepreneurial ecosystem
- Lack of access to micro-finance, initial capital and funding opportunities
- Limited social network besides their communities
- Lack of entrepreneurial skills
- Lack of competitiveness:
- Social value VS Entrepreneurial Value
- Social Enterprise VS Social Cooperative Enterprise
- Lack of access to entrepreneurship support services due to language barriers
- Lack of understanding of the rights and access to entrepreneurship by BIPs & BTPs: banks, local authorities, tax offices etc
- Bureaucratic challenges to register a business



SOLUTIONS & OPPORTUNITIES

- Participation in multi-ethnic Social Inclusion Cooperative Enterprises could bridge the gap
- Refugee-led businesses are generating employment for refugees and members of the local population and are combating discrimination and negative perceptions toward refugees.
- Refugee-led businesses especially in city centers where different communities are gathered have an existing market
- Incubation and support services to refugees to grow their skills & capacities regarding entrepreneurship and Social Economy
- Strengthening Cooperation with Ministry of Labour Directorate of Social and Solidarity Economy



THANK YOU VERY MUCH!!!

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PROJECT ASSISTANT HELIOS
EMPLOYABILITY
aikontini@iom.int



ΕΛΛΗΝΙΚΗ ΔΗΜΟΚΡΑΤΙΑ
Υπουργείο Μετανάστευσης & Ασύλου

